

# MUTOH

CORPORATE PROFILE



## Inspiring Creativity in People and Companies

The power behind the evolution of lifestyle, industry, and society is creativity.

Our mission at MUTOH is delivering products and services that enhance the creative power of people and companies.

With MUTOH's unique point of view that was built through our work with "MONOZUKURI" professionals, we want to contribute in creating new values.

### INSPIRATION

Change the inspiration into **your excitement**  
Express the imagination brilliantly  
Expand your excitement

### IDEA

Change the idea into **your surprise**  
Support "MONOZUKURI" with IT (Information Technology)  
Bring your surprise into shape

### IMAGE

Change the images into **a common language**  
Lead the passion on "MONOZUKURI" to glory  
Convey your images to global audience



# With constant innovation and challenging ourselves, we contribute to society.



**Nobumasa Hayakawa**  
President and Representative Director  
MUTOH HOLDINGS CO., LTD.

MUTOH is a corporate group that devotes in consistently creating new values, and providing "comfort" and "trust".

MUTOH will boldly take on the challenge of creating new values.

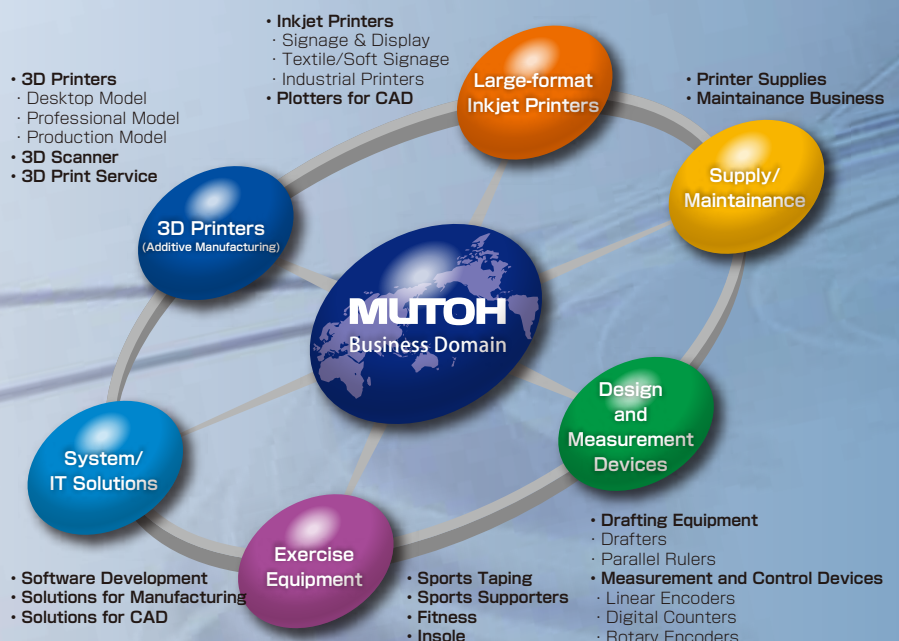
Drafters, CAD system, pen plotters, inkjet printers, and 3D printers. MUTOH has been walking down the path of "MONOZUKURI" support. Every object that has a form can be rendered graphically. Our company philosophy of continuing to support "MONOZUKURI" has not changed. In our major area of business, large-format inkjet printers, the ValueJet printers have garnered numerous awards such as the "Product of the Year Award" at worldwide exhibitions. MUTOH's technological capability and its products with our original smart printing technology represented by the "DropMaster" technology, have received acclaim from our customers from all over the world. MUTOH will further strengthen and expand on digital printing, and will continue to support customer needs with a "One Stop" system from production to sales and from supplies to maintenance service. With our core company MUTOH INDUSTRIES LTD. as our driving force, we are expanding on our global strategy through our subsidiaries located in Europe, America, and the Oceania regions. The 3D printing field has a strong growth potential, and we have been expanding in the area with our know-how we fostered over many years of development and production. Products and the service only MUTOH can provide with our knowledge of "MONOZUKURI" has brought a pleasant surprise for our customers. Much like the large-format inkjet printer business, we are one the few companies that can support our customer needs with a "One Stop" system. MUTOH is walking the path as an all-around manufacturer of 3D printing.

MUTOH will abide by our philosophy of being "in compliance with all pertinent laws, regulations, and social ethics in and outside Japan, and with conscientious corporate activities, and enhance the group business values, permanently maintain and expand our MUTOH brands, and endeavor to contribute to the healthy development of society". In order to enhance our business productivity and secure steady profits, we will strengthen our business foundation and global expansion of our current business.

MUTOH will contribute to the creation of new values based on a unique perspective that only MUTOH can provide through its system/IT solution business that supports the IT "MONOZUKURI", measurement and control equipment business, drafting and design equipment business, and the sports support products business.

MUTOH will continue to create and provide new values and reliance to our customers, and we hope that we will receive their ongoing support as well.

**MUTOH delivers the optimal proposals and maximum value to customers.**



## Corporate Profile

Management of Group operations  
Management of Group assets  
Other related activities

### MUTOH HOLDINGS CO.LTD.

Headquarters 3-1-3, Ikejiri, Setagaya-ku,  
Tokyo 154-8560, Japan  
Tel 81-3-6758-7100  
Established March.5,1952 (Founded December 1942)  
Capital 10,199 million yen  
End of FY March  
Date of Listing First Section(TSE):  
Since March 1, 1985  
URL <http://www.mutoh-hd.co.jp/>



## Group Network

### Japan

Development, manufacturing, sales, supply and maintenance of large-format inkjet printers, 3D printers, Design and measurement equipment and CAD software

### MUTOH INDUSTRIES LTD.

<http://www.mutoh.co.jp/en/>  
Headquarters 3-1-3, Ikejiri, Setagaya-ku, Tokyo 154-8560, Japan Tel 81-3-6758-7000  
Suwa Factory 3128, Shimo-Suwa-cho, Suwa-gun, Nagano Tel 81-266-28-1881

System solution service,  
Software development  
and Other computer connection

### MUTOH ITEX Co., Ltd.

<http://www.mutoh-itex.jp/>  
3-1-3, Ikejiri, Setagaya-ku, Tokyo 154-8560, Japan Tel 81-3-6758-7080

Development, manufacturing, sales and Import of exercise equipment

### MUTOH ENTERPRISES LTD.

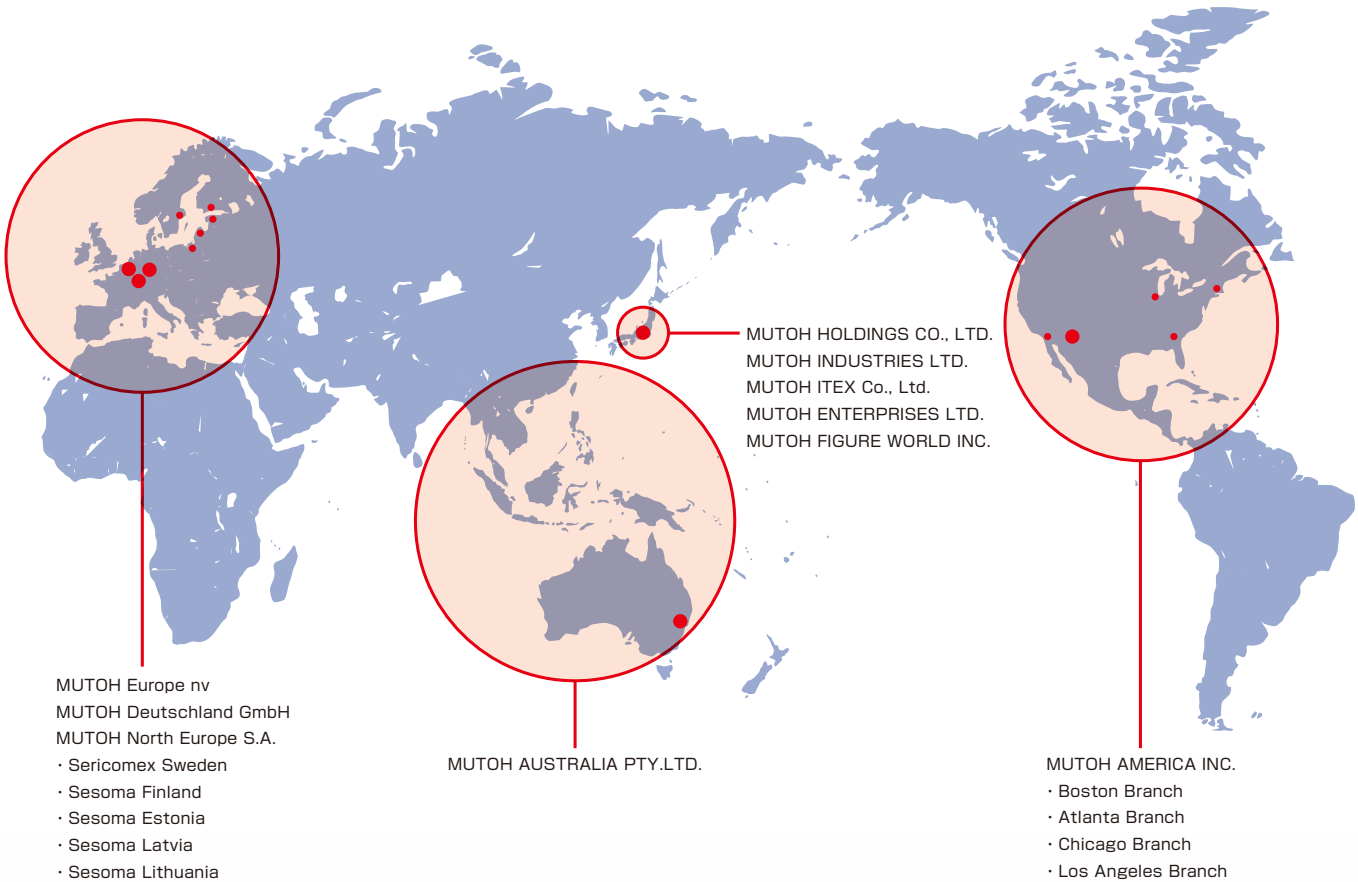
<http://www.mutoh-ent.co.jp/>  
3-1-3, Ikejiri, Setagaya-ku, Tokyo 154-8560, Japan Tel 81-3-6758-7140

3D figure output service

### MUTOH FIGURE WORLD INC.

<http://www.mutoh-figureworld.co.jp/>  
3-1-3, Ikejiri, Setagaya-ku, Tokyo 154-8560, Japan Tel 81-3-6866-7311

## Global Network





# Large-Format Inkjet Printers

From signs and displays to textiles and CAD plotters, we have answers for the "MONOZUKURI" needs.

MUTOH INDUSTRIES LTD.



Large-format inkjet printers have been evolving from "printing machines" to "production machines". It continues to be used as machines to print posters and signs, but is now heavily used in the textile field and the industrial field, printing on a wide range of products from silk, polyester, plastic, and glass. Since releasing Japan's first printer for out-of-home advertisements, MUTOH has created numerous original "smart printing" technology, represented best by our "DropMaster" ink discharge control technology that enables high-definition printing through its printing technologies and know-how that have we achieved through many years of research. We are constantly providing trust, and technology one step ahead. MUTOH's large-format inkjet printers always answer the user needs, and provide new values.

## SMART PRINTING TECHNOLOGY

A brighter, easier to use, highly cost-effective original printing technology

DropMaster Technology

Intelligent Interweave

ValueJet Status Monitor





**ValueJet®**

Achieving high quality and high productivity.

■MUTOH INDUSTRIES LTD.

### Signs and displays

The sign and display industry requires high productivity and high quality printing, as well as cutting down on the initial and running costs.

MUTOH can resolve all these issues.

The ValueJet series for signs and displays supports high-capacity ink packs that improve productivity. By doing so, it achieves a low-cost, high-speed image generation. Furthermore, abundant image creation effects improve the image quality, and by attaining the variable dot feature that supports three types of dot diameters, it supports a high quality image generation of various media types.

Supporting a wide range of business opportunities

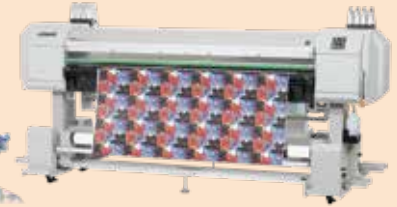
■MUTOH INDUSTRIES LTD.

### Textiles and soft signs

Answering needs is essential for catching business opportunities. With its support for various media, the ValueJet series for textiles can be used in different textile business fields from fashion/sports apparel to home fabrics. It provides support for sublimation transfer ink and direct sublimation ink. MUTOH has the answer with high quality, and a high cost-effectiveness.



**ValueJet®**



**ValueJet®**

**PerformancedJet**

Creating new areas of business.

■MUTOH INDUSTRIES LTD.

### Industrial printing

Large format inkjet printers are evolving from 'printing' machines into 'production' machines. The demands for printing on a wide range of materials like plastic, cardboard and glass are increasing. Our industrial series printers have solutions for a variety of needs, either using multipurpose inks for any type of material, to using quick drying, friction resistant UV inks. Even for media not suitable for printing with solvent ink, or media with flat surfaces, or objects up to 150mm thick, Mutoh expands your range of business.

# DraftStation®

Supporting even higher quality drawing creation.

■MUTOH INDUSTRIES LTD.

### CAD inkjet plotter

Working out a design is crucial in "MONOZUKURI". MUTOH has been greatly involved the designing field with drafters, CAD systems, and pen plotters. MUTOH's CAD inkjet plotter DraftStation series produce high-quality image creation ranging from construction perspective drawings, 3D CAD drawings, and photo image fill-ins.

By fulfilling the designers' need of "faster, more beautiful, and easier", we can provide a higher quality drawing.



# ValueCut

Speedy and Beautiful Cutting.

■MUTOH INDUSTRIES LTD.

### Cutting plotter

Provides high quality and low price, with Japan's first long-segment cut technology, and its ease of use.

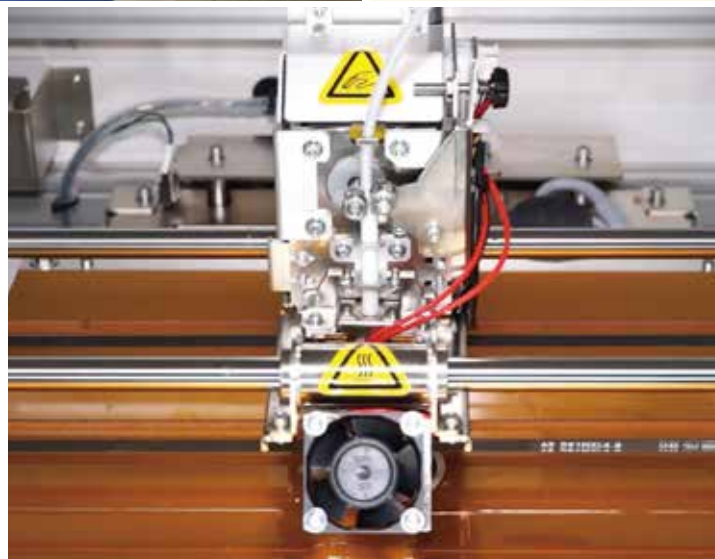
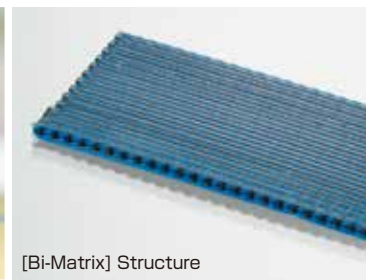
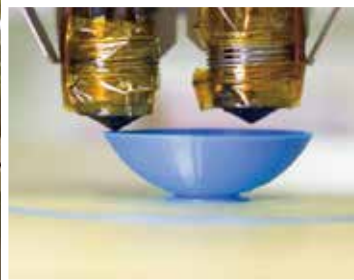




# 3D Printers (Additive Manufacturing)

From hardware to solutions,  
we can answer your "MONOZUKURI" needs.

■ MUTOH INDUSTRIES LTD. ■ MUTOH FIGURE WORLD INC.



3D printers are on the verge of transforming into a "revolutionary manufacturing tool". In addition to being an equipment for the streamlining of the design-to-prototype process, it can achieve the ultimate high-mix, low-volume production.

MUTOH's lineup covers all fields, consisting of the desktop models that transforms ideas in to forms, the professional models that enable high-precision molding, and the production models that delivers high cost-effectiveness. In addition, we have products and services ready in the 3D printing field in general from hardware to solutions, including a 3D photo scanning system and a 3D printing service. MUTOH supports our customer need in "One Stop".

### Production Model

Value 3D Resinoid



### Professional Model

Value 3D Magix [ML series]



### Desktop Model



Value 3D Magix [MF series]



[MF Series]

Giving form to idea

■MUTOH INDUSTRIES LTD.

### Desktop model

Immediately bringing your ideas to life. MUTOH's fused filament fabrication(FFF) desktop models can answer those needs for the industrial designers and artists.

With its high accuracy, high resolution, and lineups that cover engineering plastics, MUTOH's desktop 3D printers goes beyond the field of desktops. There is full Japanese support for software, manual, customer support, etc. We provide a secure and reliable domestic 3D printer.

Faster and more beautiful

■MUTOH INDUSTRIES LTD.

### Professional model

Molding professionals have strong needs for top level print speed and productivity. MUTOH's lineup includes full-color plaster powder type (3D Systems, Inc.) that is popular amongst prototyping and figure printing, photopolymer types, and thermosetting type (HP Inc.). We answer various needs.



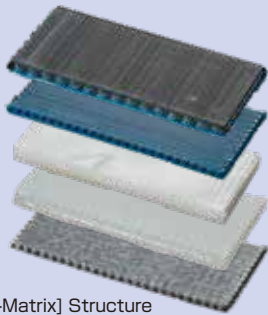
[ML-200]



[ProJet® x60 Series]



[HP Jet Fusion 3D 4200 Printing Solution]



[Bi-Matrix] Structure



Value 3D Resinoid

Delivers high cost performance

■MUTOH INDUSTRIES LTD.

### Production model

The production model can achieve the ultimate high-mix, low-volume production, becoming a "revolutionary manufacturing tool".

MUTOH's lineup consists of FFF model large-format 3D printers that support engineering plastic output and enable the world's first "Bi-Matrix" structure creation. This is made possible by its large scale modeling of up to 500mm square, and loading an AC servomotor for high speed printing.

We provide proposals for solutions in line with the needs of users.

■MUTOH INDUSTRIES LTD., MUTOH FIGURE WORLD INC.

### 3D solutions service

Wanting to enjoy 3D figures with more familiarity.  
Wanting to use 3D printing more closely with your business.  
MUTOH can answer those needs with its 3D solution service. Our 3D print service answer the need for architectural models for housing presentations and prototypes of machine parts can improve the quality of your business, and organic replicas for medical use. With a full-body, high-speed scanning system, we also provide familiar full-body figures from the 3D photo gallery and the "Value 3D Figure World" 3D figures that you can create and apply costumes and hairstyles of your choice.

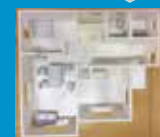
MUTOH is expanding its business through 3D solutions, and providing the excitement of 3D printing to a wide audience.

3D Dress up Figurines



[MS-2000N/PX]

Business Field



House model Sample



Machine Parts Trial manufacture Sample

### 3D PhotoScan System





# Systems and IT Solutions

From software development to manufacturing and CAD solutions, we are expanding the possibilities of the manufacturing industry through IT.

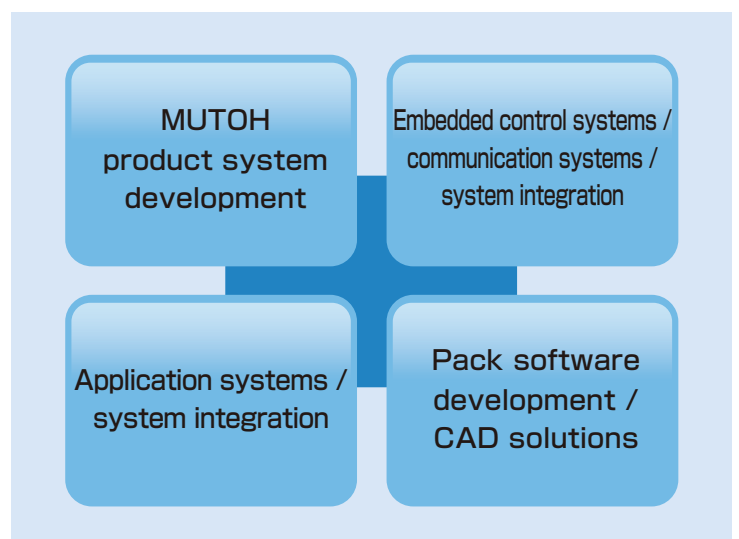
■ MUTOH INDUSTRIES LTD. ■ MUTOH ITEX Co., Ltd.

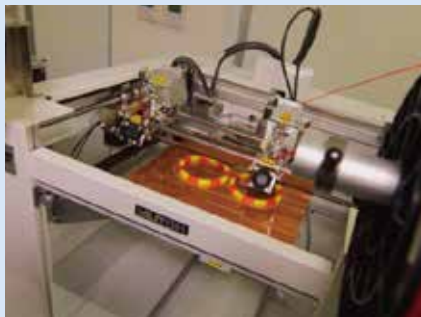


MUTOH's IT technologies are utilized in resolving management issues in businesses, and even in areas that affect our everyday lives, such as social infrastructure.

System proposals and software are made possible through the know-how that we garnered with our support of the "MONOZUKURI" field. MUTOH's know-how developed through systems of design, manufacture, and information management has been incorporated in the MUTOH product lineup as an optimal system for customer needs.

MUTOH's system/IT solutions business is the source for the competitive strength for MUTOH as a company that supports "MONOZUKURI".





Contributing to manufacturing that prioritizes the needs in the field. ■MUTOH ITEX Co., Ltd.

### Product system development

MUTOH has a history of supporting "MONOZUKURI". Through those years, our knowledge was put to use in building the control systems and application software for large-format inkjet printers and 3D printers, making MUTOH's products unique. MUTOH's system/IT solution business acts as the force in the background for product creation that prioritizes the field needs through our strong development backbone that we built with our "MONOZUKURI" history. We continue to produce unique MUTOH products that have garnered high praise from customers around the world.

Development capabilities that support the needs of customers. ■MUTOH ITEX Co., Ltd.

### Embedded control systems, communication systems, and system integration

Digital devices have become more and more advanced in both business and personal use.

MUTOH provides design and development of the core systems for those devices. With our deep knowledge, and the integration of the latest technology and various services, we have provided a high quality system and easy-to-use solutions. MUTOH has garnered high praise for its functionality, rationality, and ease of use.

Proposing and creating optimal systems for customers. ■MUTOH ITEX Co., Ltd.

### Application systems and system integration

In the field of "MONOZUKURI", there are various needs for achieving a speedy, low-cost production. Rationalizing and economizing design and manufacturing is a must, and managing CAD drawing data, sharing information within departments, and building a production management system that form the supply chain is needed as well. MUTOH can provide a more rational and efficient business environment by standing in the viewpoint of the field with business processing and web application development, such as production management, customer management, and business processing.

MUTOH can answer various needs from the field.



ProductionMaster™

Creating more creative business environments. ■MUTOH INDUSTRIES LTD.

### CAD solutions

Drafters have transformed design work. MUTOH's CAD solutions utilize that work efficiency spirit, and designers' experience developed over the years.

The CAD package has been well received as a software that can provide the optimal designing environment with a drafter like feel. It continues to support our users through product expansion from 2D to 3D. You can expect a short lead-time at a low cost with MUTOH's CAD package. It also has good operability, and will result in an efficient designing flow.

MUTOH can contribute to building the designing environment with its high cost-effectiveness.



M Draft suite



M Draft Spirit



# Supply / Maintenance

**We answer various user needs, and back up a speedy handling with our group's collective strengths.**

■ MUTOH INDUSTRIES LTD.

From large-format inkjet printer inks to FFF model 3D printer filaments, user needs vary in each scene and use.

The supply products that MUTOH provides include genuine inks that are ideal for MUTOH's large-format inkjet printers, such as a solvent-based pigment printing ink that has a superior color expression and environmental performance, and high-capacity ink pack availability that increases usability. The 3D printer filaments range from the standard resin material, support material that does not require an industrial waste disposal apparatus, and to the engineering plastic material for professional use. MUTOH supplies are ready for various uses.

Sometimes, there are troubles that can lead to a major economical loss. Providing supplies promptly, performing maintenance regularly, and performing speedy maintenances in case of any complications are essential.

MUTOH's maintenance service can prevent these unforeseen circumstances.

MUTOH provides a safe and reliable back-up system that supports our users with supplies that are highly cost-effective, and brings out the best of the machines.



# Measurement and Control Devices Business

**We support measurement and control needs through high precision with linear encoders, digital counters, and rotary encoders.**

■ MUTOH INDUSTRIES LTD.

The Digicolor series supports measurement and processing control needs for industrial machines and equipment such as production machinery and measurement equipment. This lineup, consisting of products such as rotary encoders, unique wire linear encoders, and high-resolution linear scales, has a broad range of functions including detection, display, and control.

The Digicolor series strongly supports automation and labor savings in production with extremely high accuracy, performance, and efficiency.



**MUTOH**  
Business Domain

# Drawing and Design Business

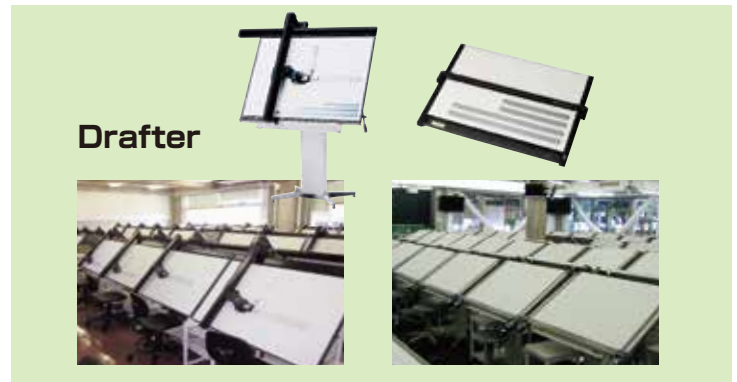
**MUTOH's drafters are top of the line for manual drafting equipment. We provide strong backup for design work that is responsive to the ideas of designers.**

■ MUTOH INDUSTRIES LTD.

Drafters and parallel rulers act as the arms, hands, and fingers of the designers, allowing them to draw exactly as intended.

With the spread of CAD systems, drafters and parallel rulers nearly disappeared from the design field, but have been gaining attention again as a tool to cultivate the sensibility and basic skills of designers.

MUTOH supports all designers who are particular about their drawings, and value their own sensibility and inspiration.



**MUTOH**  
Business Domain

# Sports Support Products Business

**Protect and strengthen your body, and prevent injury in order to perform your best.**

■ MUTOH ENTERPRISES LTD.

A healthy and pleasant life starts from understanding your body, and taking care of it daily. MUTOH professionalizes in comprehending the body scientifically. We have been leading the sports scene with revolutionary products such as taping tapes, supporters, insoles, and fitness gears. We brought in sporting tapes when Japan was still not familiar with them. Sporting tapes are now essential in sports, and MUTOH has been walking the path with it. There are various sports taping tapes, insoles and fitness gears that we provide through our original brand "FINOA". The color taping tapes are officially licensed by Japan's national soccer team, and we are the only Japanese maker to be licensed by them. The core-training item "Shape Ring" is a collaborated item with professional athlete trainers.

We are also the only company in Japan to sell supporters from Pro Orthopedic Devices Inc., which is widely used by top athletes in the NFL, MLB, and the NBA for over 50 years in the sports empire of America. MUTOH's sport support product has been received very well.

MUTOH's sports care products are created with the latest technology, and supports a "healthy and pleasant life".



# The MUTOH brand that deploys Japanese technology around the world.

Through a development stance based on a hands-on approach, the MUTOH brand supports user needs through its independent technology.

MUTOH's product development is driven with a hand-on approach, with the user's point of view in mind. MUTOH's original technological capabilities including the "smart printing" technology, that is represented by the "DropMaster" ink discharge control technology have garnered high praise by many of our customers worldwide. That same technology is inherited in our 3D printer development as well.

The quality and reliability of the "Made in Japan" brand.

"Made in Japan" is synonymous with quality and reliability. MUTOH is engaged in production activities that support differing needs for each region around the world. MUTOH's products branded as "Made in Japan" are provided to the world through our global network.



## Global Network

MUTOH HOLDINGS CO., LTD.

MUTOH INDUSTRIES LTD.

MUTOH ITEX Co., Ltd.

MUTOH ENTERPRISES LTD.

MUTOH FIGURE WORLD INC.

MUTOH AMERICA INC.

- Boston Branch

- Atlanta Branch

- Chicago Branch

- Los Angeles Branch

MUTOH Europe nv

MUTH Deutschland GmbH

MUTOH North Europe S.A.

- Sericomex Sweden

- Sesoma Finland

- Sesoma Estonia

- Sesoma Latvia

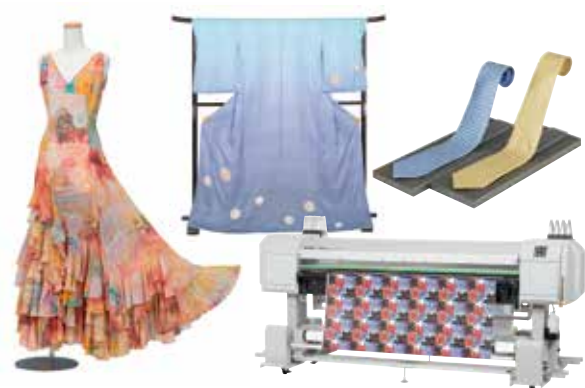
- Sesoma Lithuania

MUTOH AUSTRALIA PTY.LTD.

Development, Production System,  
and Global Network



# Friendly to the global environment and interacting with regions, MUTOH contributes to society while giving consideration for the environment.



3D printer used to reproduce the cityscape before the earthquake as part of rehabilitation of minds and reconstruction of communities.

MUTOH supports the Ishinomaki City Coast Restoration 3D Model Production as part of the reconstruction support for the Great East Japan Earthquake.

Achieving both improvements in productivity and savings in water resources. MUTOH printers that contribute to reduced pollution.

Waste water treatment for the dyeing process, and ink waste will always be a problem. MUTOH proposes next-generation dyeing with minimal use of ink and minimizing water use after printing.

Printed building wrap for restoration of Suwa Shrine as part of locally focussed social contribution activities.

Our main factory is located in Shimosuwa, Nagano. MUTOH printed a graceful architecture of Suwa Shrine as a protective building wrap to maintain the scenery during restoration work.

Providing environmentally friendly inks, being eco-friendly throughout is our policy.

Developing and providing environmentally friendly inks, MUTOH will always be aware of the environment from where the products are made, to where the products are used by our customers.

## Social Contribution and Environmental Initiatives



# MUTOH

Creation, we make it happen...



We value creation.  
MUTOH INDUSTRIES LTD. creates and provides  
the best value for customers.

**Value 3D Resinoid**

**Value 3D MagiX**

**hp**

- 3D Printers
  - Desktop Model
  - Professional Model
  - Production Model
- 3D Scanner
- 3D Print Service

**3D Printers (Additive Manufacturing)**

**ValueJet**

**PerformanceJet**

**DrafStation**

- Inkjet Printers
  - Signage & Display
  - Textile/Soft Signage
  - Industrial Printers
- Plotters for CAD

**Large-format Inkjet printers**

**M Draf suite**

**M Draf Spirit**

- Solutions for CAD

**System/IT Solutions**

**ULTRA VALUE INK**

**mp INK 37**

- Printer Supplies
- Maintenance Business

**Supply/Maintenance**

**DIGICOLLAR**

**DRAFTER**

- Measurement and Control Devices
  - Linear Encoders
  - Digital Counters
  - Rotary Encoders
- Drafting Equipment
  - Drafters
  - Parallel Rulers

**Design and Measurement Devices**

MUTOH INDUSTRIES LTD. is the core company within our group, and covers developing, manufacturing, selling large-format inkjet printers, 3D printers, CAD systems, and imaging and information equipment.

The large-format inkjet printer business has grown to cover over 70% of the entire business, and is globally expanding with 6 oversea subsidiaries.

MUTOH brand products that are provided through MUTOH INDUSTRIES LTD., carry out our corporate philosophy of "providing the optimal proposal and maximum value to our customers"

with high customer satisfaction and high quality product and services.



**MUTOH INDUSTRIES LTD.**

## COMPANY PROFILE

Trade name	MUTOH INDUSTRIES LTD.
Headquarters	3-1-3, Ikejiri, Setagaya-ku, Tokyo
Established	April 2, 2007 (Split into MUTOH HOLDINGS CO., LTD. and MUTOH INDUSTRIES LTD.)
Capital	350 million yen
End of FY	March
Businesses	<ul style="list-style-type: none"> <li>• Large-format inkjet printer related Large-format inkjet printers, plotters, cutting plotters, image scanners</li> <li>• 3D printer related 3D printers (metal, plaster, resin), 3D scanners, 3D print service</li> <li>• Imaging and information equipment related CAD solution, drafting and design equipment, measurement and control equipment</li> <li>• Supply and maintenance service Supplies and maintenance service for handled products</li> </ul>



### Sales structure



## OFFICE

<b>Headquarters</b>	3-1-3, Ikejiri, Setagaya-ku, Tokyo No.2 Ikejiri Bldg. 3-11-6, Ikejiri, Setagaya-ku, Tokyo	Tel 03-6758-7000	<a href="http://www.mutoh.co.jp/">http://www.mutoh.co.jp/</a>
<b>Suwa Factory</b>	3128, Shimo-Suwa-cho, Suwa-gun, Nagano	Tel 0266-28-1881	
<b>Shutoken Sales Office</b>	3-1-3, Ikejiri, Setagaya-ku, Tokyo	<b>Sales</b> : Tel 03-6758-7002	<b>Service</b> : Tel 03-6758-7003
<b>Chubu Sales Office</b>	Urbannet Nunoike Building, 1st Flr 1-13-8, Aoi, Higashi-ku, Nagoya-shi, Aichi	<b>Sales</b> : Tel 052-930-0610	<b>Service</b> : Tel 052-930-0613
<b>Kansai Sales Office</b>	31-11, Toyotsu-cho, Suita-Shi, Osaka	<b>Sales</b> : Tel 06-6385-8622	<b>Service</b> : Tel 06-6385-8605
<b>Kyushu Sales Office</b>	2-4-9, Higashi-Naka, Hakata-ku, Fukuoka-shi, Fukuoka	<b>Sales</b> : Tel 092-441-0316	<b>Service</b> : Tel 092-451-6318

## DEMONSTRATION SPACE



Tokyo



Chubu (Nagoya)



Kansai (Osaka)



Kyusyu (Fukuoka)



# MUTOH

■ **MUTOH HOLDINGS CO., LTD.**

<http://www.mutoh-hd.co.jp/>

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■ **MUTOH INDUSTRIES LTD.**

<http://www.mutoh.co.jp/>

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■ **MUTOH ITEX Co., Ltd.**

<http://www.mutoh-itex.jp/>

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■ **MUTOH ENTERPRISES LTD.**

<http://www.mutoh-ent.co.jp/>

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■ **MUTOH FIGURE WORLD INC.**

<http://www.mutoh-figureworld.co.jp/>

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■ **MUTOH AMERICA INC.**

<http://www.mutoh.com/>

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■ **MUTOH Europe nv**

<http://www.mutoh.eu/>

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■ **MUTOH Deutschland GmbH**

<http://www.mutoh.de/>

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■ **MUTOH North Europe S.A.**

<http://www.mutohnorth.eu/>

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■ **MUTOH AUSTRALIA PTY.LTD.**

<http://mutoh-au.com/>



# MUTOH

