

63rd (Fiscal Year 2011) Financial Report

April 1, 2011 to March 31, 2012

MUTOH HOLDINGS CO., LTD.

Message to Shareholders



We would like to express our sincerest gratitude to all of the shareholders who have continued to support us.

We are pleased to present our 63rd financial report that covers operations and the MUTOH Group's efforts for the fiscal year ended March 31, 2012.

President Nobumasa Hayakawa

Basic Policy

With constant innovation and challenging ourselves, we contribute to society

Business Situation and Outcomes

The global economy for the current consolidated fiscal year remained in a difficult environment on the whole. This is mainly because the debt crises in a number of European countries are about to spread into other parts of the world and the US economy under gradual recovery also saw an increasing downside risk primarily stemming from the continuing high unemployment rate and soaring prices of crude oil.

Against this background, in our Imaging and Information Equipment Business, we aggressively released new products. Specifically, we introduced the "VJ-1324" and the "VJ-1624," our large-format inkjet printers that have an output speed up to 30% faster than the previous VJ printers, in the first half of the fiscal year, and the high-end "VJ-1638" model, whose output speed is some 60% faster than that of the "VJ-1624" model, in the second half of the fiscal year under review. These models are designed to promote the "VJ (Value Jet) Series" brand and support our new global business strategies in the signage industry.

In our Other Business segment, we worked toward introducing strategic products to meet user needs by, for example, releasing a number of products including LED Light Board "LitaVi" for visual inspections in manufacturing processes and a new color taping product, named "Finoa Color Taping JFA National Team Version" of the Finoa brand, in our sports support product category.

Our business performance remained sluggish under an economic environment that made no full-fledged recovery, yet primarily caused by the downturn worldwide in business and continued appreciation of the yen.

Looking at the consolidated business performance for the fiscal year under review, net sales stood at ¥20,441 million (down 6.7% year on year). Operating income came to ¥653 million (down 45.6% year on year). Meanwhile, ordinary income increased to ¥1,306 million (up 35.8% year on year) due mainly to the posting of equity-method investment gains after SEKONIC Corporation (renamed SEKONIC HOLDINGS CORPORATION since April 2, 2012) became a new equity-method affiliate from this consolidated fiscal year. Meanwhile, however, we incurred a net loss of ¥425 million for the fiscal year (compared with a net income of ¥800 million in the same period of the previous year). This primarily came as a result of posting extraordinary retirement benefits, as an extraordinary loss, which stemmed from the streamlining of the development and manufacturing-related divisions, loss from valuation of inventory assets for discontinued manufacture of products, and amortization of goodwill stemming from the write-down of shares of subsidiaries and affiliates.

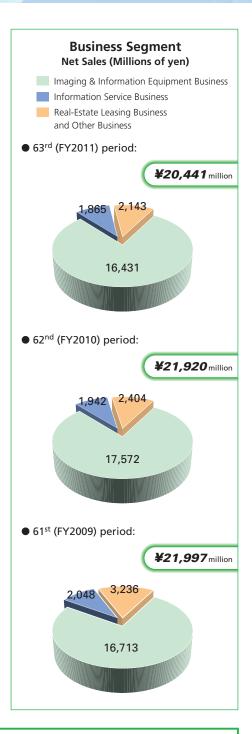
The Company has decided to distribute year-end dividends of ¥3 per share to our shareholders, thanking them for support to date.

We would like to request your continuing support of the Company in years to come.

Consolidated Financial Highlights



19,018 million



Projections for the next period

18,880 million

				(Millions of yen)
	Net sales	Operating income	Ordinary income	Net income	_
Consolidated projections	21,000	500	500	300	Figures announced on May 15, 2012.

Business environments surrounding the MUTOH Group remained in an uncertain state due to factors including the continued appreciation of the yen, renewed debt crises in some EU countries that surfaced as a downside factor in the global economy, and a decelerated business uptrend in emerging countries that had led growth in the global economy so far.

19,459 million

Against this background, we are determined to boost sales and improve profitability by striving for the continuing creation of new value and enhancement of customer satisfaction. In particular, to achieve these objectives, we have been focusing on the promotion of large-format ink jet printers of the "Value Jet" brand in markets and development of new products based on our strong technical capability in the Imaging & Information Equipment Business, and expansion of product line-ups to meet the diverse needs of customers in our Other Business segment.

Overview of Business Segments

Imaging & Information Equipment Business

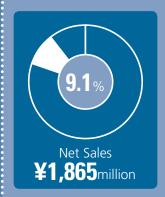


In Asia, net sales and operating income stood at ¥8,521 million (down 2.0% year on year) and ¥545 million (down 4.5% year on year), respectively, due primarily to the Japanese market that made no full-fledged recovery yet although overseas markets saw continued steady expansion supported by economic growth in emerging countries.

In North America, net sales and operating income came to ¥2,212 million (down 8.6% year on year) and ¥103 million (down 36.3% year on year), respectively, due to the impact of the continued appreciation of the yen despite our proactive efforts in deploying sales bases and activities.

In Europe, net sales and operating loss respectively totaled ¥5,698 million (down 11.7% year on year) and ¥66 million (against ¥328 million of operating income for the same period of the previous year) due to the sluggish economy stemming from the debt crises in some EU countries and impacts of the appreciated yen.

Information Service Business



Under the continued lackluster economy, IT investments remained sluggish. As a result, net sales stood at ¥1,865 million (down 4.0% year on year). However, operating income increased to ¥88 million (up 29.8% year on year) due to our constant cost-cutting efforts.

Real-Estate Leasing Business and Other Businesses



In the Real Estate Leasing Business, net sales decreased to ¥551 million (down 29.5% year on year) while operating income came to ¥286 million (down 29.6% year on year) due to the departure of some tenants.

In Other Business, a slump in consumer spending and lingering deflation prevailed. Under the circumstances, we strove to launch new products that meet the diverse needs of our customers, such as LED Light Board "LitaVi" for visual inspections and a new color taping product, named "Finoa Color Taping JFA National Team Version" of the Finoa brand in our sports support product category. As a result, this sector recorded net sales of ¥1,592 million (down 1.8% year on year). However, operating loss improved by ¥65 million to ¥16 million (against an operating loss of ¥81 million for the same period of the previous year).

High-speed, large-format inkjet printers that achieve outstanding productivity and high-quality printing

"VJ-1638J" (1,625 mm width), the newest model of our large-format inkjet printers, is equipped with our proprietary image quality improving technology, named "Fog/ Wow Print," that reduces horizontal thin lines and uneven coloring but raises color density, in addition to high-speed printing of up to 48m²/h. The "VJ-1638J" model performs the highest color-quality printing with its four colored inks in combination with three types of large/medium/small variable dot diameters.

Our "VJ-1638J" printer that achieves high productivity and high printing quality on a high level is designed to meet diverse needs in the signage industry.



High-speed, large-format inkjet printer "VJ-1638J"

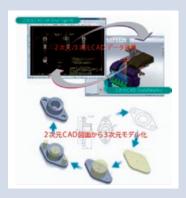
Educational CAD system



■ Tool package for educational institutions that can solve problems of 3D CAD education

Design drawing requires (1) the ability to draw the front/plane/side views, etc. of a completed imaged work, and (2) the ability to image completed shapes from a drawing. Manual designing with a drafter, etc. and manipulating 2D CAD tools will develop these abilities with training. If students are provided with a 3D CAD system in class with no preliminary training, the ability to convert a 2D model into/from a 3D model cannot be taught.

Our CAD system integrates a 2D CAD system, called "M-Draft Spirit," that allows the trainee to make drawings just like using a drafter, with global 3D CAD standard "SolidWorks." This tool package enables the instructor to provide trainees with the 2D or 3D system according to the curriculum.





Our "Finoa Kinesiology Tape Super Water-Repellency" is made from a ground fabric of polyester and polyurethane, to which is added an excellent water-repellency feature.

Since this breathable water-repellent tape covers both cold water and warm water, it can effectively prevent the skin surface from becoming sweaty.

The tape can be worn during rainy activities, training, showering, and other watery conditions.





showering









Head office function relocated



The Group companies that relocated their head offices during the same period and subsequently are MUTOH HOLDINGS CO., LTD. and its major subsidiaries, namely MUTOH INDUSTRIES LTD., MUTOH ENGINEERING INC., MUTOH ENTERPRISES LTD., and MUTOH ITEX Co., Ltd.

On the occasion of the relocation, the MUTOH Group is determined to make great strides in years to come.



Address 3-1-3, Ikejiri, Setagaya-ku, Tokyo 154-8560

TEL: +81-3-6758-7100

Access Tokyu Denentoshi Line Ikejiri-Ohashi Station

0-minute walk from the west exit







Take the lead in the world! We have successfully established an inkjet system-based light guide plate gradation pattern printing technology.



MUTOH's proprietary printing technology will renew the existing world of light guide plate printing.

A light guide plate is an acrylic plate whose surface has special processing that disperses light incoming from a plate end and emits it evenly on the surface. Light guide plates are used mainly for screen printing, laser cutting, V-ditch cutting, and molding. MUTOH has established its proprietary inkjet printing technology.

MUTOH's proprietary light guide plate printing technology is expected to have applications in broader areas.

Inkjet system-based light guide plate printing allows you to

Perform on-demand printing

Needs neither molds nor printing plates. → Will enable a substantial reduction in test production time and cost.

■Use large-format panels

This large inkjet flat-bed printer → Can support 100 inch-class panels

Moreover, MUTOH's proprietary gradation pattern printing will allow you to make

Fine printing patterns

On thin (2 mm or less) acrylic board where dot patterns cannot be seen on an LCD display and other media.

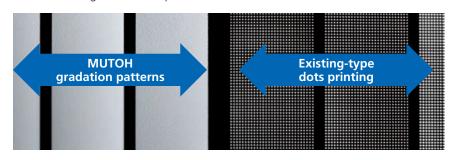
■Adjustment of color temperature

Diverse types of inks can be mounted concurrently ->

Color temperature can be adjusted to some extent with the light guide plate.

■ No need of diffuser panel

Accurate gradation patterns enable brightness distribution control. Fine surface light emission patterns also allow removal of diffuser.



Cases of application





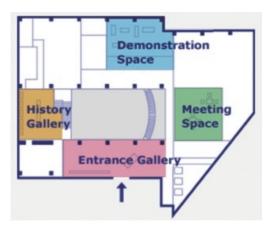






The MUTOH Group Showroom: MUTOH Designing Gallery opened (1)





The MUTOH Group has opened a showroom on the first floor of its head office, called MUTOH Designing Gallery.

(A guide to the gallery is also provided on the Website of MUTOH Holdings at http://www.mutoh-hd.co.jp)

See, touch and experience the MUTOH brand at MUTOH Designing Gallery.

The gallery embodies the Group's principles, and expresses its commitment to keep in constant tune with needs for designing (planning) new products and solutions, and to continue introducing (providing) products that benefit people who engage in designing and planning. It also expresses the Group's aspirations to design (propose) new businesses (business models) and global environments, not to mention its spirit of manufacturing.

In addition to showcasing the latest products and a wrapped car, the gallery introduces the history of the MUTOH Group, provides product demonstrations, and offers a business meeting space.

©Entrance Gallery



The entrance to the gallery welcomes visitors with two symbolic displays—a large MUTOH Sign Wall and a wrapped car—that catch the attention of passing pedestrians and drivers.

■The MUTOH Sign Wall

The MUTOH Sign Wall is an impressive, brightly shining display. Its bright illumination is produced by the incorporation of numerous Cool Light next-generation LED bar lights that have been developed independently by MUTOH.



■The wrapped car

The wrapped car is an eye-catching display dominating the front of the entrance, featuring a wrapping film printed using the ValueJet inkjet printer that is MUTOH's core product.

The design of the wrapping was chosen for its lofty and cosmopolitan image.

It displays both the playful spirit that is needed in design planning and production flexibility.



The MUTOH Group Showroom: MUTOH Designing Gallery opened (2)



OHistory Gallery

Here, the MUTOH History Panel presents MUTOH's history from its establishment in 1952 to the present, and instills in visitors a sense of expectation for the future and for MUTOH's future role.

The entire space is a gallery of the history of manufacturing support that MUTOH has led as a pioneer in drafting and design and products borne from the concept, "every object that has form can be rendered graphically." Exhibits range from the first drafter ("Mechanical Engineering Heritage" certified by the Japan Society of Mechanical Engineers) to pen plotters, CAD equipment, and inkjet plotters, as well as Digicollar (optical measuring instruments) and LED products.



Meeting Space



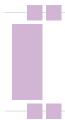
The meeting space is spacious and quiet, and is ideal for holding detailed business meetings in a relaxed and unhurried atmosphere. The walls are adorned with nine tapestries that not only display MUTOH's extensive worldwide network, but are each printed on a different media to exhibit the superior technology of MUTOH's large-scale ink-jet printers.

Openion Space

The demonstration space allows visitors to see, touch and experience MUTOH products, and to discuss business while confirming actual printing processes and samples.

On display are the latest in the VJ (Value Jet) series of large ink-jet printers, which MUTOH has continuously renewed and upgraded as a pioneer in the industry.





In hope of making a symbolic foundation for the "spiritual recovery" of Ishinomaki citizens

Ishinomaki Senshu University's project, titled "Ishinomaki City Coastal Area Restoration 3D Miniature Production Project with a 3D Printer"

Ishinomaki Senshu University, a user of 3D printers called "ZPrinter,"

worked to produce a 3D miniature in hopes of making a symbolic foundation for local citizens' "spiritual recovery." The production is part of the recovery and symbiosis project aiming to reproduce a miniature townscape of coastal areas of Ishinomaki City before the March 11 earthquake disaster.



A scene of hometown Ishinomaki

Areas surrounding Kadowakicho and Minamihama-cho in Ishinomaki City





Overview of Ishinomaki Senshu University:

Senshu University is an incorporated educational institution. The organization opened Ishinomaki Senshu University covering its first Engineering Department in 1989 in Ishinomaki-shi, Miyagi Prefecture. The university is well known for its advanced academic studies and practical education programs. Open to the local community, it has also been proactively engaged in projects with local circles concerned.

Total number of students: 1,853 (as of May 1, 2011)

MUTOH, as a sponsoring company, is supporting the project.



Large-capacity & inexpensive backup power supply "Anshin Power Supply"



A UPS is not enough to maintain your business during an emergency

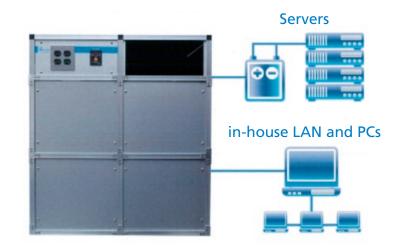
A UPS (un-interruptible power supply) is a system to prevent servers and PCs from sudden shutdown during power failure. However, the battery of a UPS is limited (work time is several minutes up to tens of minutes). Accordingly, another large-capacity power supply is needed to maintain operation of IT systems during an emergency.

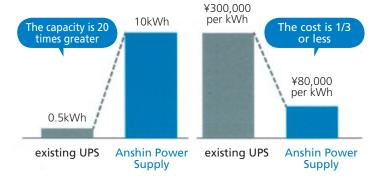
©MUTOH has released "Anshin Power Supply,"

a new solution product for emergencies.

With our successful application of EV (electric vehicle) technology, "Anshin Power Supply" has achieved a capacity some 20 times greater than that of existing UPS systems. Meanwhile, we have selected all the necessary and sufficient functions for backup power supply. As a result, the kWh's cost has been reduced to one-third or less of the UPS cost. One "Anshin Power Supply" can cover and support servers, in-house LAN and PCs. This backup power supply is very useful during emergencies and ensures business continuation during power failure.

The capacity is 20 times greater but the cost is 1/3 or less





Consolidated Financial Statements

■ Consolidated Balance Sheets	■Conso	lidated	Balance	Sheets
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(Millions of yen)

(Millions of yen)

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Period Account	FY2011 Period As of March 31, 2012	FY2010 period As of March 31, 2011	Period Account Period	FY2011 Period As of March 31, 2012	FY2010 period As of March 31, 2011
Assets			Liabilities		
Current assets	15,863	17,276	Current liabilities	4,871	4,991
			Notes and accounts payable	2,960	2,900
Cash and bank deposits	6,144	7,601	Short-term bank loans and current portion of long-term debt	_	103
Notes and accounts receivable	4,347	4,300	Others	1,910	1,986
			Long-term liabilities	3,555	4,011
Inventories	4,575	4,679	Long-term debt	_	245
Others	796	694	Others	3,555	3,766
Galeis	730	031	Total liabilities	8,426	9,002
Fixed assets	11,165	11,186	Net assets		
			Shareholders' equity	20,359	20,930
Tangible fixed assets	8,626	8,809	Capital stock	10,199	10,199
Intangible fixed assets	160	600	Capital surplus	4,181	4,182
			Retained earnings	8,298	8,862
Investments and other assets	2,378	1,775	Treasury stock	(2,319)	(2,312)
Investment securities	1,815	979	Total other cumulative comprehensive income	(2,408)	(2,109)
	,,,,,,		Minority interests	650	637
Others	562	796	Total net assets	18,601	19,459
Total assets	27,028	28,462	Total liabilities and net assets	27,028	28,462

■ Consolidated statement of change in net assets FY2011(April 1, 2011 – March 31, 2012)

(Millions of yen)

	Shareholders' equity				Total other cumulative	Minority	Total net	
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	comprehensive income	interests	assets
Outstanding as of April 1, 2011	10,199	4,182	8,862	(2,312)	20,930	(2,109)	637	19,459
Change in value for consolidated accounting year								
Dividend of surplus			(137)		(137)			(137)
FY2011 net loss			(425)		(425)			(425)
Acquired treasury stock				(7)	(7)			(7)
Disposed treasury stock		(0)		0	0			0
Change in value for consolidated accounting year for items other than capital stock (net)					_	(299)	12	(286)
Total change in value for consolidated accounting year	_	(0)	(563)	(7)	(570)	(299)	12	(857)
Outstanding as of March 31, 2012	10,199	4,181	8,298	(2,319)	20,359	(2,408)	650	18,601

■Consolidated statements of income

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(Mill	ions	ot '	ven

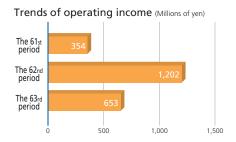
Period Account	Year ended March 31, 2012	Year ended March 31, 2011
Net sales	20,441	21,920
Operating income	653	1,202
Ordinary income	1,306	962
Income before income taxes and minority interests	7	734
Net income (loss)	(425)	800

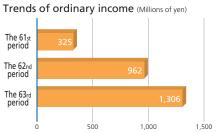
Trends of net sales (Millions of yen) The 62nd period The 63rd period 10,000 15,000 20,000 25,000

■Consolidated statements of cash flows

(Millions of yen)

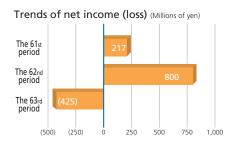
Period Account	Year ended March 31, 2012	Year ended March 31, 2011
Net cash from operating activities	(484)	1,094
Net cash from investing activities	(276)	(372)
Net cash from financing activities	(521)	(94)
Effect of exchange-rate changes on cash and cash equivalents	(165)	(441)
Net increase (decrease) in cash and cash equivalents	(1,448)	185
Cash and cash equivalents at beginning of period	7,592	7,407
Cash and cash equivalents at end of period	6,144	7,592





■Consolidated subsidiaries in each business segment

Business segment	Company names
Imaging & Information Equipment Business	MUTOH INDUSTRIES LTD., MUTOH Belgium nv, MUTOH North Europe S.A., MUTOH Deutschland GmbH, MUTOH AMERICA INC., MUTOH HONG KONG LIMITED, MUTOH SINGAPORE PTE. LTD., MUTOH AUSTRALIA PTY. LTD.,
Information Service Business	MUTOH ITEX Co. Ltd., MUTOH ENGINEERING INC.,
Real-Estate Leasing Business	MUTOH HOLDINGS CO., LTD., MUTOH ENGINEERING INC., MUTOH ENTERPRISES LTD.
Other Business	MUTOH ENGINEERING INC., MUTOH ENTERPRISES LTD. SEKONIC TECHNOLAB CO., LTD. (until December 2011)



(Note) The Company assigned SEKONIC TECHNOLAB CO., LTD. to SEKONIC CORPORATION in January 2012.

Company Profile (As of June 28, 2012)

name: MUTOH HOLDINGS CO., LTD.

Established: March 5, 1952

(founded: December 1942)

Capital stock: 10,199 Millions yen

Head office: 1-3, Ikejiri 3-chome, Setagaya-ku, Tokyo

154-8560

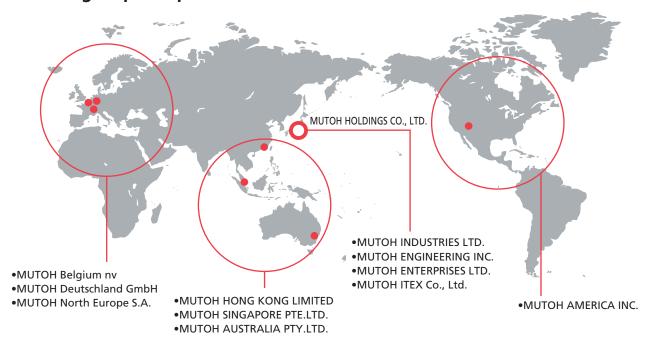
TEL: +81-3-6758-7100

Main business: Management and assets management of

the Group companies

Website address: http://www.mutoh-hd.co.jp

MUTOH group companies



(Note) The Company assigned SEKONIC TECHNOLAB CO., LTD. to SEKONIC CORPORATION in January 2012.

■ **Directors** (As of June 28, 2012)

Masanori Takayama Chairman of the Board Hajime Tatsuzawa Full-time Auditor

Nobumasa Hayakawa President Hiroki Nakano Auditor

Yuji Yata Director Nobuaki Kunimine Auditor Hisayoshi Aoki Director

Masanobu Takeda Director

Yoshiyuki Takayama Director

Stock information (As of March 31, 2012)

■ Number of shares issuable	170,000,000	■ Major Shareholders		
■ Number of shares issued	54,818,180	Name	Number of Shares Held (Shares)	Ratio of Shareholding (%)
Niverban of shares a service	1 000	TCS Holdings Co., Ltd.	13,220,000	28.77
■ Number of shares per unit	1,000	Mizuho Bank, Ltd.	2,121,399	4.62
■ Number of shareholders	5,593	Eiji Mutoh	1,580,586	3.44
■ Number of Shareholders	3,333	The Chuo Mitsui Trust and Banking Company, Ltd.	1,457,000	3.17
		Unisystem Co., Ltd.	923,000	2.01
		NTT System Development Co., Ltd.	712,000	1.55
		Ikuko Mutoh	638,603	1.39
		High-Tech System Corporation	551,000	1.20

(Note) 1. The Company holds 8,872,127 shares of treasury stock, which is

- excluded from the major shareholders listed above.

 2. The ratio of shareholding is calculated after excluding treasury stock.

 3. The trade name of the Chuo Mitsui Trust and Banking Company, Ltd. was renamed Sumitomo Mitsui Trust Bank, Limited as of April 1, 2012

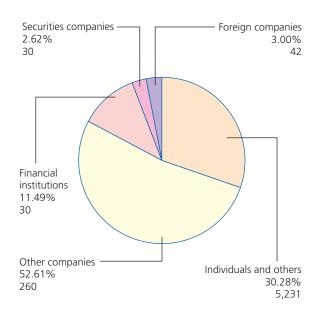
469,000

433,000

1.02

0.94

Breakdown of shareholders

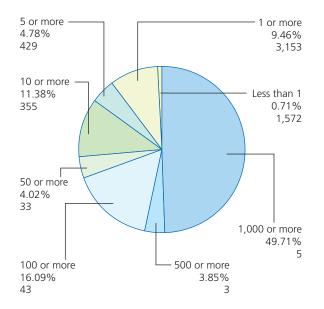


Breakdown by the number of shares held

Credit Suisse Securities (Europe) Limited Main

The Master Trust Bank of Japan, Ltd.

(Trust Account)



Shareholder Information

Business year: From April 1 to March 31 of the following year

Ordinary General Meeting of Shareholders: In June each year
Year-end Dividend Record Date: March 31 each year
Interim Dividend Record Date: September 30 each year

Public Notices: Public notices shall be made on the Company's website (http://www.mutoh-hd.co.jp).

* In case the public notices are not available on the Company's website due to unavoidable

circumstances, such notices shall be made in the Nihon Keizai Shimbun

Administrator of Shareholder Register: Sumitomo Mitsui Trust Bank, Limited

4-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-8233

Mail address and Telephone number: 8-4, Izumi 2-chome, Suginami-ku, Tokyo 168-0063

TEL: +81-120-782-031 (toll-free) Stock Transfer Agency Department Sumitomo Mitsui Trust Bank, Limited

Stock transfer agent services are provided at branch offices in Japan of Sumitomo Mitsui Trust

Bank, Limited.

Notes:

1. Requests for change of address, purchasing of shares constituting less than one unit, and selling of shares to constitute one unit Please make all requests to the securities company where shareholders maintain their account.

For those shareholders who do not have an account at a securities company but who have opened a special account, please make all requests to Sumitomo Mitsui Trust Bank, Limited, an account management institution of special accounts.

2. Payment of accrued dividends

Please make all requests to Sumitomo Mitsui Trust Bank, Limited, which is the administrator of the shareholder register.

3. Dividend Statement

The Dividend Statement that is delivered upon dividend payment also serves as a Payment Notice in accordance with the stipulations of the Act on Special Measures Concerning Taxation.

This document can be used as an attachment when filing your income tax return. We ask that shareholders who will file an income tax return carefully store this document.

For shareholders that have selected the stock pro rata system, your stock brokerage will calculate the amount of withholding tax.

Please confirm with your stock brokerage the materials to be submitted when filing your income tax return.