

# 61th (Fiscal Year 2009) Financial Report

April 1, 2009 to March 31, 2010

# MUTOH HOLDINGS CO., LTD.

TSE securities code : 7999

## Message



President Nobumasa Hayakawa

We would like to express our sincerest gratitude to all of our shareholders who have continued to support us.

We hereby present you with our 61st (Fiscal Year 2009) Financial Report.

<Message from the President>

Allow me to take this opportunity to say a few words.

## **Basic Policy**

With constant innovation and challenging ourselves, we contribute to society

I assumed office as President of MUTOH HOLDINGS CO. LTD. on February 1 of this year.

With full awareness of the high expectations of all of our stakeholders, I am pursuing an aggressive management policy, seeking to consolidate and expand our business foundation and establish a strong MUTOH brand. I hope that I may rely on your continued understanding and support.

Those that Thay fely on your continued and istanting and sup

## **Business Situation and Outcomes**

Looking at the economic environment over the course of the most recent consolidated accounting year, despite signs of recovery as the economic slowdown resulting from financial turmoil eased in response to active stimulus measures around the globe, the pace of recovery has been slow in the U.S. and the European nations. Even as the environment remained uncertain, the emerging nations of Asia, in particular China, maintained solid growth, registering a strong presence as engines of growth in the world economy.

Against this background, the MUTOH Group continued to focus on cost reductions, cutting inventory, and similar efforts to increase profitability. However, despite the fact that exports of imaging and information equipment to the emerging Asian nations became firm in the second half of the fiscal year, results in our information service business and other business sectors, with the exception of our real estate leasing business, were adversely affected by the domestic and international economic slowdown, bringing with it reduced capital spending, a worsening employment environment, and a freeze on personal spending.

Looking at the consolidated business performance emerging from these circumstances, net sales stood at ¥21,997 million (down 16.5% year-on-year), operating income was ¥354 million (down 62.7% year-on-year), ordinary income was ¥325 million (down 76.6% year-on-year), and net income was ¥217 million (down 63.9% year-on-year).

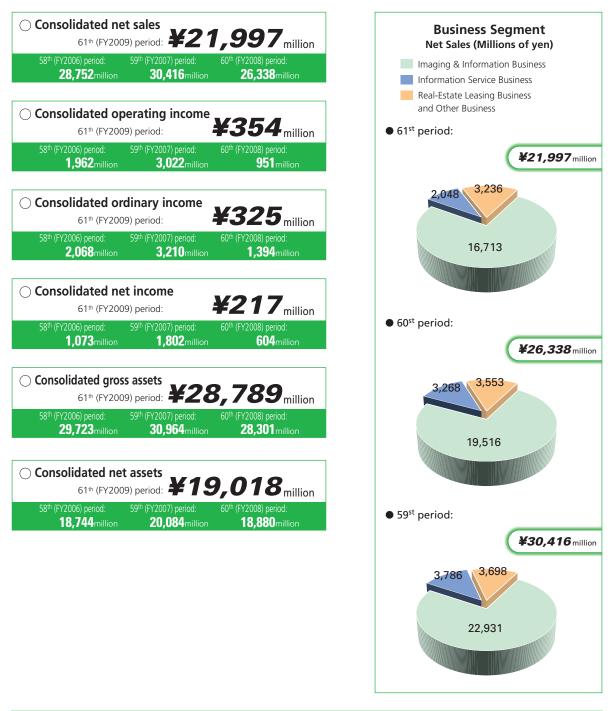
This fiscal year saw MUTOH continue to enhance its overseas strategy in its imaging and information equipment business, focusing on the emerging Asian nations. In the second half of the year, we established new sales offices (subsidiaries) in Hong Kong, Singapore, and Australia, to strengthen our management and support system in the region, seeking both to achieve a continuing expansion of the MUTOH brand and to increase our level of customer satisfaction. We believe that these new offices will grow as significant assets from the next fiscal year onwards.

Finally, with regard to the payment of dividends for the period, taking the present unstable economic conditions and business environment into consideration, and recognizing the solidification of our business foundation and the strengthening of our financial standing as our most urgent tasks, we intend to resume the allocation of dividends once we are firmly back in the black.

The MUTOH Group as a whole is pursuing business strategies that will enable us to resume dividend payments and to make them consistently at the earliest possible juncture.

Until then, we ask the understanding of our shareholders in this respect.

## **Consolidated Financial Highlights**



Projections f	or the next period	ł			
					(Millions of yen)
		Net sales	Operating income	Ordinary income	Net income
	Consolidated projections	25,000	550	550	270

While the global economy is displaying a gradual recovery, driven by the favorable economic environments of the emerging Asian nations, the economic environment remains unclear in Japan, the U.S., and Europe. Against this background, the MUTOH Group is actively increasing the pace of overseas expansion and the marketing of new products, seeking to further expand the MUTOH brand and to increase profitability.

## **Overview of Business Segments**

Imaging & Information Business



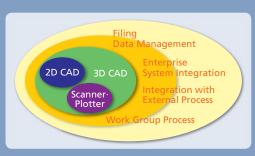
Breakdown of net sales by region North America Other regions Asia Europe Japan Results in MUTOH's imaging and information equipment business, in particular for large-format inkjet printers, exceeded those for the previous year in the Asian region, against the background of a strong economic environment. In other regions, however, results were

affected by the global recession that continued from the previous consolidated accounting year, and the costs associated with establishing new overseas offices and development costs increased beyond initial projections. As a result, we posted net sales of ¥16,713 million yen (down 14.4% year-on-year) and an operating income of ¥155 million yen (down 68.6% year-on-year).

Information Service Business



Against the background of a prolonged slump in the Japanese economy, the decline in sales of CAD systems and in new projects has been marked as a result of restriction of investment



in information systems. Combined with the effect of a reduction in unit prices as a result of cost reduction efforts, this sector recorded net sales of ¥2,048 million yen (down 37.3% year-on-year) and an operating loss of ¥87 million (compared to ¥47 million in profit in the previous year).

Real-Estate Leasing Business and Other Businesses



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MUTOH's real estate leasing business shifted to a firmer footing, recording sales of ¥841 million (up 6.1% year-on-year) and operating income of ¥494 million yen (up 16.3% year-on-year). In other business sectors, we continued to make efforts to increase sales looking towards business expansion,

or example by conducting continuous investments in LED-based products and other environment-related products, but contended with a significant effect from consumer concerns over personal spending due o the slump in the domestic economy. As a result, we recorded sales of (2,395 million (down 13.2% year-on-year) and an operating income of (3 million (down 96.3% year-on-year).

## Sublimation Transfer Printer VJ-2628TD

# How does a sublimation transfer printer work?

An inkjet printer using sublimating ink prints images created on a PC on transfer paper. The images are heated and pressurized using a heat press. The ink is sublimated (gasified), and penetrates into the fabric fibers.

This enables the user to achieve brilliant images, while retaining the feel of the fabric.



2. Learn design procedures using CAD

# Uniform

## **Educational solutions**

## MUTOH provides a full range of curricula

In the future, CAD will be employed in a diverse range of workplaces in which the student may be employed as an engineer designing products.

#### **1. Learn the basics of design by hand**



MUTOH has supplied parallel motion rulers and drafters to classrooms for many years.



Enabling students to learn advanced processes, teaching them how 3D CAD can realize increased efficiency in design procedures.

## **Power insoles from Finoa**



## Step beyond your limits!

The Finoa lineup, highly regarded in the field of sports taping, combining sports and personal care, has expanded into a new category: Power insoles. Maximizing our combined power, we will lead the world of sports.





## **Topics**

Suwa Region abuzz with the huge Onbashira Festival, held once every seven years



## **MUTOH printers play a part!**



Printing at the Suwa Factory Development Center

The Suwa Taisha Shrine close to MUTOH's Suwa Factory is currently restoring the Akimiya Shrine, and work will continue until September 2010.

While the restoration work proceeds, the Akimiya Shrine will be covered with uninteresting plain construction sheets. Concerned that this would disappoint sightseers who had gone out of their way to visit the shrine, the Suwa Taisha Shrine requested help in printing photographs of the Akimiya Shrine on the construction sheets. The Suwa Factory Development Center immediately responded to this call, providing exactly what was needed.

The resulting image portrayed on the sheets has created a lot of excitement, and has been featured on local cable television and in local print media.



The actual Akimiya Shrine of the Suwa Taisha Shrine



The image is 10 meters in height and 20 meters in length, and is divided between nine construction sheets.

The image of the Akimiya Shrine as printed on the construction sheets

# — The First Year of 3D — Announcing the 3D printer

This year has been called the first year of 3D. From the film Avatar to 3D television and 3D picture books, the mass media have introduced us to a variety of new 3D possibilities. The 3D printers manufactured by Z Corporation introduced by MUTOH have also been extensively covered by the media and have attracted considerable attention.



3D モデル

What is a 3D printer?

A 3D printer is a device that prints data, for example from three-dimensional CAD, in three dimensions.

Powder fixing types using powders such as gypsum

Inkjet UV hardening types using acrylic hardening resins

and

Heat laminating types using ABS resins

are available. The Z Printers are powder



Modeling process of

powder-fixing method

fixing types. The inkjet heads produce laminated images by coating thinly spread powder with liquid adhesives.

3D CAD データ

## Applications

The range of applications of image models produced using 3D CAD continues to expand, encompassing checking of external form and color, etc., checking of assembly with mass-produced parts, movable sections, etc., and verification of the external appearance and layout of buildings, etc.









# **Consolidated Financial Statements**

Consolidated Balance Shee	ets	(Millions of yen)	) (Millic			
Period	FY2009 period As of March 31, 2010	FY2008 period As of March 31, 2009	Period	FY2009 period As of March 31, 2010	FY2008 period As of March 31, 2009	
Assets			Liabilities			
Current assets	17,508	16,583	Current liabilities	5,656	5,472	
			Notes and accounts payable	3,375	2,897	
Cash and bank deposits	7,449	4,960	Short-term bank loans and current portion of long-term debt	115	249	
Notes and accounts receivable	4,568	4,742	Others	2,164	2,324	
			Long-term liabilities	4,114	3,949	
Inventories	4,815	6,095	Long-term debt	309	340	
Others	674	785	Others	3,805	3,608	
Guidis	071	, 05	Total liabilities	9,770	9,421	
Fixed assets	11,281	11,718	Net assets			
			Shareholders' equity	20,137	19,921	
Tangible fixed assets 9,1		9,533	Common stock	10,199	10,199	
Intangible fixed assets	741	857	Capital surplus	4,182	4,182	
			Retained earnings	8,061	7,843	
Investments and other assets	1,405	1,326	Treasury stock	(2,305)	(2,303)	
Investment securities	714	576	Valuation and translation adjustments	(1,713)	(1,600)	
			Minority interests	594	558	
Others	691	749	Total net assets	19,018	18,880	
Total assets	28,789	28,301	Total liabilities and net assets	28,789	28,301	

### Consolidated statement of change in net assets FY2010 (April 1, 2009 – March 31, 2010)

Consolidated statement of change in net assets FY2010 (April 1, 2009 – March 31, 2010) (Millions of yen)								
		Capital stock				Total valuation and translation	Minority	Total net
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	adjustments	interests	assets
Outstanding as of March 31, 2009	10,199	4,182	7,843	(2,303)	19,921	(1,600)	558	18,880
Change in value for consolidated accounting year								
FY2010 net income			217		217			217
Acquired treasury stock				(2)	(2)			(2)
Change in value for consolidated accounting year for items other than capital stock (net)						(112)	35	(77)
Total change in value for consolidated accounting year			217	(2)	215	(112)	35	138
Outstanding as of March 31, 2010	10,199	4,182	8,061	(2,305)	20,137	(1,713)	594	19,018

Period	Year ended March 31, 2010	Year ended March 31, 2009
Net sales	21,997	26,338
Operating income	354	951
Ordinary income	325	1,394
Net income for FY2010 and FY2009 adjusted for taxation, etc.	418	1,176
Net income	217	604

Consolidated statements of income

Consolidated statements of cash flows (Millions of yer				
Period	Year ended March 31, 2010	Year ended March 31, 2009		
Net cash from operating activities	2,979	1,108		
Net cash from investing activities	(241)	(965)		
Net cash from financing activities	(189)	(951)		
Effect of exchange-rate changes on cash and cash equivalents	(101)	(397)		
Net increase (decrease) in cash and cash equivalents	2,446	(1,207)		
Cash and cash equivalents at beginning of period	4,960	6,167		
Cash and cash equivalents at end of period	7,407	4,960		

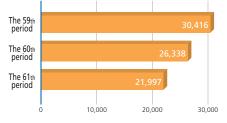
#### Consolidated subsidiaries in each business segment

Business segment	Company names
Imaging & Information Business	MUTOH INDUSTRIES LTD., MUTOH ENGINEERING INC., MUTOH Belgium nv, MUTOH DEUTSCHLAND GmbH., MUTOH AMERICA INC. SE Group S.A. MUTOH HONG KONG LIMITED, MUTOH SINGAPORE PTE LTD, MUTOH AUSTRALIA PTY LTD
Information Service Business	MUTOH INDUSTRIES LTD., MUTOH ITEX Co., Ltd.
Real-Estate Leasing Business	MUTOH HOLDINGS CO., LTD., MUTOH ENGINEERING INC., MUTOH ENTERPRISES LTD.
Other Business	MUTOH ENGINEERING INC., MUTOH ENTERPRISES LTD.

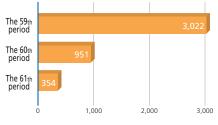
(Note) In May 2010, MUTOH EUROPE nv changed its name to MUTOH Belgium nv.

#### Trends of net sales (Millions of yen)

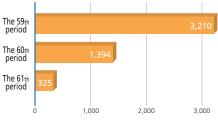
(Millions of yen)



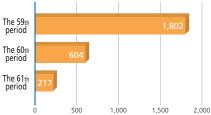
#### Trends of operating income (Millions of yen)



## Trends of ordinary income (Millions of yen)



#### Trends of net income (Millions of yen)



## Company Profile (As of March 31, 2010)

Name:	MUTOH HOLDINGS CO., LTD.
Established:	March 5, 1952 (founded: December 1942)
Common stock:	10,199 million yen
Head office:	No.5 TOC Building, 21-1, Nishi-Gotanda, 7-chome, Shinagawa-ku, Tokyo 141-8683 Tel: +81-3-5740-8700
Main business:	Management and assets management of the Group companies
Website address:	http://www.mutoh-hd.co.jp



## MUTOH group companies Domestic Subsidiary Companies MUTOH INDUSTRIES LTD. MUTOH ENGINEERING INC. MUTOH ENTERPRISES LTD. MUTOH ITEX Co., Ltd. Overseas Subsidiary Companies MUTOH AMERICA INC. MUTOH Belgium nv MUTOH Belgium nv MUTOH DEUTSCHLAND GmbH SE Group S.A. MUTOH HONG KONG LIMITED MUTOH SINGAPORE PTE.LTD. MUTOH AUSTRALIA PTY.LTD.

(Note) In May 2010, MUTOH EUROPE nv changed its name to MUTOH Belgium nv

# Directors (As of June 29, 2010)

Masanori Takayama		
Nobumasa Hayakawa		
Yuji Yata		
Arthur Vanhoutte		
Yoshiyuki Takayama		

Chairman of the Board President Director Director Director

Masanobu Takeda Hiroki Nakano Nobuaki Kunimine Full-time Auditor Auditor Auditor

## Stock information (As of March 31, 2010)

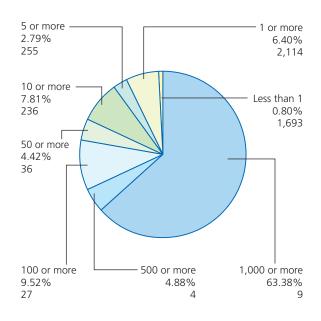
Number of shares issuable	170,000,000
Number of shares issued	54,818,180
Number of shares per unit	1,000
Number of shareholders	4,374

#### Major Shareholders

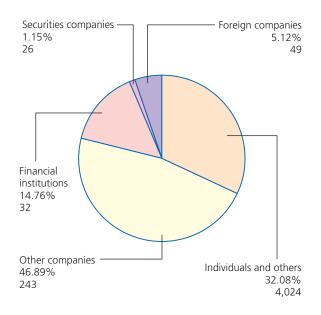
Name	Number of Shares Held (Shares)	Ratio of Shareholding (%)
TCS Holdings Co., Ltd.	13,200,000	28.69
Mutoh Holdings Trading Partners Shareholding Association	2,880,958	6.26
Hiroshi Mutoh	2,288,514	4.97
Mizuho Bank, Ltd.	2,121,399	4.61
Eiji Mutoh	1,800,586	3.91
Japan Trustee Services Bank, Ltd. (Trust placed in Chuo Mitsui Asset Trust and Banking Company, Limited and Trust Account of CMTB Equity Investments Co., Ltd)	1,457,000	3.17
The Chase Manhattan Bank N. A. London S. L. Omnibus Account	1,126,000	2.45
The Master Trust Bank of Japan, Ltd. (Trust Account)	1,059,000	2.30
Ikuko Mutoh	888,603	1.93
Unisystem Co., Ltd.	669,000	1.45

(Note) 1. The Company holds 8,811,839 shares of treasury stock, which is excluded from the major shareholders listed above. 2. The ratio of shareholding is calculated after excluding treasury stock.

#### Breakdown by the number of shares held



#### Breakdown of shareholders



#### Shareholder Information

Business year :	From April 1 to March 31 of the following year
Ordinary General Meeting of Shareholders :	In June each year
Year-end Dividend Record Date :	March 31 each year
Interim Dividend Record Date :	September 30 each year
Public Notices :	Public notices shall be made on the Company's website (http ://www.mutoh-hd.co.jp). * In case the public notices are not available on the Company's website due to unavoidable circumstances, such notices shall be made in the Nihon Keizai Shimbun
Administrator of Shareholder Register :	The Chuo Mitsui Trust and Banking Company, Ltd. 33-1, Shiba 3-chome, Minato-ku, Tokyo 105-8574, Japan
Mail address and Telephone number :	8-4 Izumi 2-chome, Suginami-ku, Tokyo 168-0063 Tel. +81-120-78-2031 (toll-free) Stock Transfer Agency Department The Chuo Mitsui Trust and Banking Company, Ltd. Stock transfer agent services are provided at branch offices in Japan of The Chuo Mitsui Trust and Banking Company, Ltd., and the Head Office and branch offices in Japan of Japan Securities Agents, Ltd.

#### Notes :

1. Requests for change of address, purchasing of shares constituting less than one unit, and selling of shares to constitute one unit Please make all requests to the securities company where shareholders maintain their account.

For those shareholders who do not have an account at a securities company but who have opened a special account, please make all requests to The Chuo Mitsui Trust and Banking Company, Ltd., an account management institution of special accounts.

#### 2. Payment of accrued dividends

Please make all requests to The Chuo Mitsui Trust and Banking Company, Ltd., which is the administrator of the shareholder register.

3. Notification about the characters used for the addresses and names of shareholders

Following the implementation of the electronic share certificate system, for any Kanji characters used for the addresses and names of shareholders that are not recognized in the book–entry transfer system used by the JASDEC Hofuri system, all or some of the characters will be changed to characters or katakana symbols that are recognized by the JASDEC Hofuri system, and be registered accordingly on the shareholder register. We kindly request the understanding of shareholders if the characters in their address on any notifications sent have been changed to those recognized by the JASDEC Hofuri system. We advise shareholders to contact their securities company for any concerns regarding the characters that are registered for their names and addresses.